

BRAND & VISUAL
GUIDELINES FOR
RESIDENTIAL WATER
TREATMENT CHANNEL
PARTNERS



WATER.
IT'S BOTH OUR BUSINESSES.
WE ARE PARTNERS,
WORKING TOGETHER TO TAKE
WATER FROM GOOD TO GREAT. HELPING
BUSINESSES AND HOMEOWNERS TO
MOVE, IMPROVE, AND ENJOY WATER.

That's why it's important that every interaction with our brands is consistent - using the same messaging, logo, and design elements.

Consistent, correct and repeated use of a brand helps build memorability and trust, and increases the likelihood that your customers will return to buy from you.

You, as our partner, play a critical role in advocating Pentair Water Solutions and our product lines. We've created this style guide so that you know how to use and refer to the Pentair Water Solutions brand and the products you sell in your literature, website, and other communication materials,

The guidelines cover the most common forms of partnership branding. Should you have any questions, please don't hesitate to contact your Pentair Water Solutions representative.

Thank you for your support. By using our brands correctly and giving them more visibility, you will help us both grow.







1.0	PENTAIR COMPANY OVERVIEW
2.0	BRAND VISUAL IDENTITY ELEMENTS (USING LOGO & COLORS)
3.0	TRADEMARK GUIDELINES
4.0	CUSTOMIZATION OF PARTNER MATERIALS AND TOUCHPOINTS
5.0	PHOTOGRAPHY AND VIDEO
6.0	SOCIAL MEDIA



# **ABOUT US**





#### **ABOUT PENTAIR**

At Pentair, we help the world sustainably move, improve, and enjoy water, life's most essential resource. From our residential and commercial water solutions, to industrial water management and everything in between, Pentair is focused on smart, sustainable water solutions that help our planet and people thrive.

In 2023 Pentair had revenue of approximately USD\$ 4.1 billion, and trades under the ticker symbol PNR. With approximately 11,250 global employees serving customers in more than 150 countries, we work to help improve lives and the environment around the world.

Visit pentair.com to learn more.



# ABOUT PENTAIR WATER SOLUTIONS

Pentair Water Solutions is the brand for homeowners and professionals who want high quality home water treatment and filtering systems. Pentair Water Solutions residential product brands provide tailored, comprehensive solutions and expertise that deliver confidence and trust.

Product lines for residential water filtration and softening include:

- Fleck, Autotrol and Siata valves
- Structural and Wellmate tanks
- Pentek, OmniFilter and Everpure cartridges and filtration systems

Pentair Water Solutions is committed to helping the world sustainably IMPROVE water, no matter the source. We work to provide trusted, great tasting, life sustaining water and ice in the residential and commercial water treatment categories. Since 2021, over 23.7 billion single-use plastic water bottles were avoided by customers using Pentair water filtration systems. This is only the beginning. Join us in our journey to improve the world's water, eliminate waste and do our part to help people and planet thrive.

Visit pentair.com/water-softening-filtration.html to learn more.



# BRAND VISUAL IDENTITY STYLE ELEMENTS

#### Logo Usage

The Pentair Water Solutions logo is used across a variety of applications. To ensure impact, the logo should always stand out from other graphic elements. The immediate area surrounding the logo has been defined as "clear space", which should be kept clear of graphic elements such as headlines, text, or imagery.

Important: Don't create any logos yourself.
Please contact your Pentair representative for logo artworks or other assistance.

#### WRITTEN APPLICATION

When mentioning the brand in a document, please use "Pentair Water Solutions". If you are mentioning a product brand that is part of the Pentair Water Solutions family, please reference it like this: "Our company represents (brand name here) from Pentair Water Solutions". Then in subsequent mentions about the product brand, just use the product brand name. Example "Our company represents Fleck valves from Pentair Water Solutions. The Fleck 5800 valve is ideal for residential softening applications".

**Note:** The colours you see in these guidelines are RGB. Printed CMYK colours may differ.



#### **Secondary Treatment Horizontal**



#### Logo Usage: Clear Space





# LOGO TREATMENTS FOR WEBSITES AND TRADESHOWS

#### Product Line Logo Usage

In most cases, the Pentair Water Solutions Logo should be used as standalone logo with product line names addressed in collateral headlines and copy. There is a select, approved list of active product lines that are used in conjunction with, and secondarily to the Pentair Water Solutions brand name as a product line for specific cases, such as on a company website and when used in tradeshow materials.

For these special cases, the following logos are available.

Important: Don't create any logos yourself.
Please contact your Pentair representative for logo artwork or other assistance.

Visual example of a logo lock-up: Pentair logo + product line

















# EVERPURE LOGO

#### Logo Usage

The Everpure endorsed brand logo (Everpure from Pentair Water Solutions) is used across a variety of applications. Generally the logo should be used with the endorsement element, with the exception of on the product itself (then only the Everpure logo is used).

To ensure impact, the logo should always stand out from other graphic elements. The immediate area surrounding the logo has been defined as "clear space", which should be kept clear of graphic elements such as headlines, text, or imagery.



Logo Usage: Clear Space





# BRAND VISUAL IDENTITY STYLE ELEMENTS

#### **Color Variations**

#### **COLOR REFERENCES**

The Pentair Water Solutions stylized logo color is Pentair Blue and Pentair Water Solutions Blue.

Our full color logo is the preferred version and should be used whenever possible. It can also be used in reverse (white) or all black.





#### **PENTAIR BLUE**

Printing (Coated Stock)
PANTONE: 7686 C
CMYK: 100.73.0.10

Printing

(Uncoated Stock) Digital
PANTONE: 2945 U RGB: 12.52.113
CMYK: 100.50.1.15 HEX: 0C3471

# PENTAIR WATER SOLUTIONS BLUE

Printing CMYK: 67.18.0.0

**Digital**RGB: 30.172.24
HEX: 01EACE4





#### **BLACK**

Printing (Coated Stock)
CMYK: 0.0.0.100

Printing (Uncoated Stock) CMYK: 0.0.0.100

**Digital** RGB: 0.0.0

HEX: 000000

#### Preferred sizes for logo

Whenever possible on printed materials, the Pentair Water Solutions logo should be used at one of the following sizes:

- 1.5" / 38mm
- 1.75" / 44.4mm
- 2" / 51mm
- 2.25" / 57.1mm.

The minimum size for the Pentair Water Solutions logo is **1.35"** / **31.75mm**.

#### Unacceptable Logo Usage





DO NOT modify the logo colors

**DO NOT** alter the symbol

#### The examples abovet demonstrate some common mistakes when applying the Pentair Water Solutions logo.

- NEVER modify the Pentair Water Solutions logo in any way and only use approved electronic artwork
- **DO NOT** grant permission for other companies to use the Pentair Water Solutions logo without authorization
- **NEVER** rotate or change the size or colour of the symbol
- Apply ONLY ONE Pentair Water Solutions logo per visual surface
- **DO NOT** link any text to the Pentair Water Solutions logo

- DO NOT shadow, bevel, stretch, or otherwise alter the Pentair Water Solutions logo
- DO NOT recreate the Pentair Water Solutions logo or re-typeset the logotype
- **DO NOT** use the Pentair Water Solutions logo as part of, or with, another logo
- **DO NOT** use a <sup>™</sup> or <sup>®</sup> with the Pentair Water Solutions logo
- DO NOT place the Pentair Water Solutions logo within body text
- DO NOT enclose the Pentair Water Solutions logo in a shape

# TRADEMARK GUIDELINES

#### **HOW TO USE PENTAIR TRADEMARKS**

In your website, catalogs, brochures and other marketing materials, please use the following guidelines:

#### DO:

- Indicate the following footnote statement in your printed materials and website, referring to the ownership of trademarks by Pentair.
  - "All indicated Pentair trademarks and logos are property of Pentair."
- Ensure that your affiliates, agents, and employees follow all Pentair brand guidelines.

#### DON'T:

- Do not add or place an <sup>®</sup> or TM symbol on any brand logo lockup that Pentair may provide you. Please get any needed brand logo lockups from your Pentair representative.
- Never register a domain name with the word Pentair, Pentair Water Solutions, or any other Pentair sub-brand or trademark.
- Non-authorized use of Pentair Water Solutions endorsed logos and trademarks in any customer printed or digital material could constitute is an infringement of Pentair intellectual property rights.
- Do not change or alter in any way the product brand names, any reference to Pentair or any other names on any product labeling, packaging or other materials.



#### **Example:**





Important: Reference Pentair trademarks in your materials with a footnote statement. "All indicated Pentair trademarks and logos are property of Pentair".



# CHANNEL PARTNER GUIDELINES

# PROPER USE OF PENTAIR WATER SOLUTIONS BRAND LOGO ON A PARTNER'S OWN MARKETING MATERIALS

With business approval from your Pentair Water Solutions representative, you can communicate your association with our brand in your marketing materials, including brochures, advertising, website, trade show booths and other materials.

Consistent use will help bring strength to both businesses.



#### HOW TO USE THE PENTAIR WATER SOLUTIONS BRAND LOGO:

APPLICATION	CORRECT LOGO TO USE
Business cards (produced by partner)	• Pentair Water Solutions logo, at least 50% or smaller and secondary
Catalogs & Brochures (produced by partner)	<ul> <li>Pentair Water Solutions logo, 50% or smaller and secondary in lower left or right corner</li> <li>Please include a footnote in your materials "All Pentair brands are trademarks of Pentair"</li> </ul>
Advertisements & Showroom signage (produced by partner)	• Pentair Water Solutions logo, at least 50% or smaller and secondary in lower left or right corner
Website (produced by partner)	<ul> <li>Pentair Water Solutions logo, secondary to partner's</li> <li>Please include the following statement in your website: - All Pentair brands are trademarks of Pentair</li> <li>IF you need to call out a specific product line from Pentair Water Solutions, please use the Pentair Water Solutions + subbrand stylized logo. See page 6</li> </ul>
Trade fair booth or event (operated by partner)	<ul> <li>If Pentair Water Solutions is the only brand represented: the Pentair Water Solutions logo, at 50% or smaller and secondary to partner's</li> <li>If Pentair Water Solutions is part of a multi-brand representation: the Pentair Water Solutions logo can be used on its own as part of the list</li> </ul>
Showroom signage	<ul> <li>If you need to call out a specific product line from Pentair Water Solutions, please contact your Pentair representative for assistance and for the correct logo application</li> <li>Pentair Water Solutions logo</li> </ul>
(produced by Pentair)  Co-branded brochures & advertisements (produced by Pentair)	Partner's company logo, together with the Pentair Water Solutions logo

**Important:** Use the Pentair Water Solutions logo at 50% of your logo or smaller, when using the Pentair Water Solutions logo on your materials along with your own company logo.



# USING PENTAIR WATER SOLUTIONS ON YOUR COMPANY'S WEBSITE

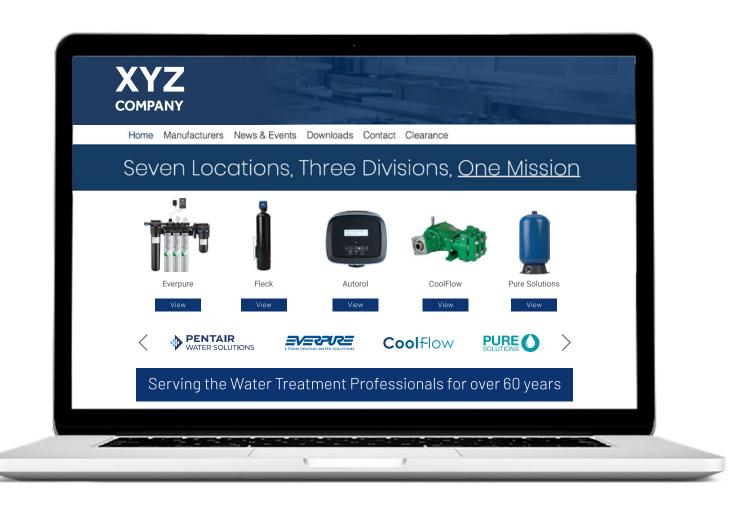
We encourage you to display the Pentair Water Solutions logo on your website. Plus, by adding links to our website, you can help both of us to improve our SEO rankings.

#### D0:

- Use the full color version of the Pentair Water Solutions logo.
- Only use official logos, trademarks and product images in relation to our products that have been provided to you, or contact your representative for the correct assets needed.
- Create links to Pentair website pages that are relevant to your business and Pentair brands. Use hyperlinks that open a new browser window or tab. For support materials like user manuals and videos, using links directing to our website will ensure access to the most recent materials. And, by adding links, it helps improve SEO rankings for both our businesses.
- Design your website to have your own company's look and feel. It should not look like Pentair Water Solutions or Pentair websites.

#### DON'T

- Use old logos, logos your find in search or logos that you have created yourself. Contact your Pentair Water Solutions for the correct logo assets.
- Use the word "Pentair", or any other one of the Pentair brands or trademarks in your company's web domain URL. Any misuse of Pentair Water Solutions logos and trademarks in a customer web domain is an infringement of Pentair intellectual property.



#### **Correct:**







#### Wrong:





Important: Highlight Pentair Water Solutions or Pentair Water Solutions + product sub brand logo (eg Fleck) on your company's website.



# CUSTOMER LEADING LOGO USE

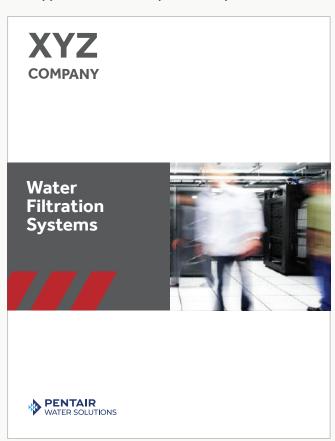
#### **CUSTOMIZING YOUR OWN MATERIALS**

When you want to include our brands on your own brochures, trade show booths or other materials, please follow a general rule to use our logo at 50% the size of your company's logo. Please share with your Pentair representative for approval.

#### **Examples of printed material:**

#### Brochure

Your partner logo is the primary logo on the page and appears in the most prominent position.



Pentair Water Solutions logo is the secondary logo on the page, at 50% the size of your company logo or smaller.

#### Promotional material\*





#### Poster



#### Banner



<sup>\*</sup> See additional examples on following pages.



# CUSTOMER LEADING LOGO USE

#### **CUSTOMIZING YOUR OWN MATERIALS**

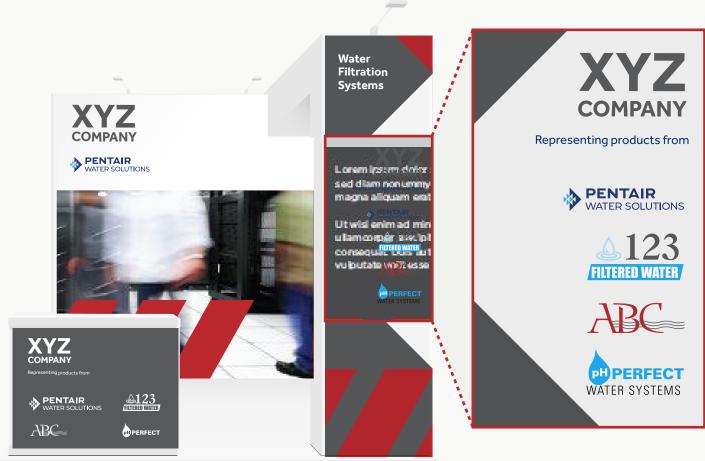
When you want to include our brands on your own brochures, trade show booths or other materials, please follow a general rule to use our logo at 50% the size of your company's logo. Please share with your Pentair representative for approval.

#### **Examples of using the Pentair Water Solutions logo on other materials:**

Distributor / dealer trade show booth



#### Trade show booth Example





# PENTAIR WATER SOLUTIONS MERCHANDISE & APPAREL

#### **CUSTOMIZING YOUR OWN MATERIALS**

#### PARTNER PRODUCED ITEMS

- Partner generally should use their logo as primary brand
- Use the Pentair Water Solutions logo secondarily to their company logo

#### **Exception:**

 Distributor, who makes Pentair items for their customers

**Colors:** Full color logo preferred. Reversed out (white) or tone-on-tone also acceptable.

#### **SCREENPRINTING**

Use Pentair Water Solutions logo on all heat press & screen-printed items.

**Note:** Text should be .1875" high or larger for best legibility.



# Screenprinting examples: + Apparel brand PENTAIR WATER SOLUTIONS

# Screenprinting examples: Small items









# PENTAIR WATER SOLUTIONS MERCHANDISE & APPAREL

#### **CUSTOMIZING YOUR OWN MATERIALS**

#### PARTNER PRODUCED ITEMS

#### **EMBROIDERED**

It is recommended when embroidering items that letters be no smaller than 5mm high (0.1875 inches) for best legibility.



### Embroidery examples:







Cap with Use Pentair Water Solutions logo on front and XYZ Company on back

# Embroidery examples: Dealer / Partner





Partner beanie with Pentair Water Solutions logo XYZ Company on back of cap cuff

#### **Embroidery examples:**



Embroidered item with Use Pentair Water Solutions logo on chest. Alternatively you can place the logo on the sleeve of the garment.

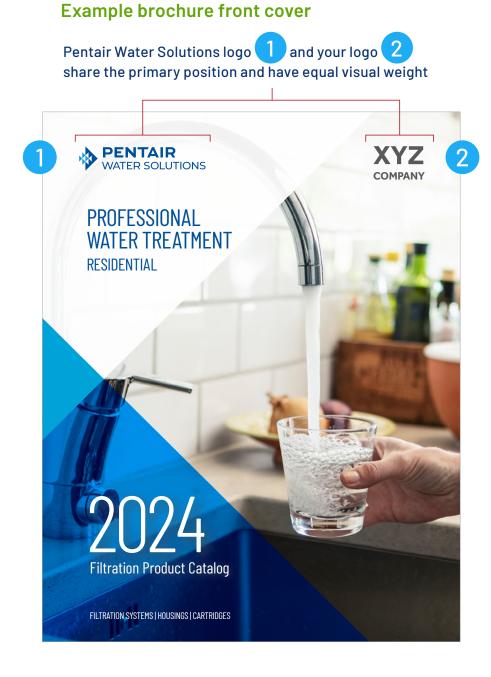


# CO-BRANDING & THIRD PARTY BRANDING USE CASE ON PENTAIR MATERIALS

#### USING YOUR LOGO ON PENTAIR MATERIALS

Upon agreement with your representative, it wis possible to add your company logo to Pentair-designed materials, like brochures.

Note: Please contact your Pentair representative for correct templates. Don't try to create any templates yourself.



#### **Example brochure back cover**



**Important:** Contact Pentair if you'd like your company's logo on any Pentair materials

Note: Only use templates created and supplied by Pentair



# USE OF PRODUCT PHOTOGRAPHY AND VIDEO

#### **PRODUCT PHOTOS & VIDEOS**

We encourage our partners to use our product photos and product videos. Please contact your representative for the most current assets.

#### LIFESTYLE IMAGERY

Pentair Water Solutions has a limited selection of owned imagery that can be provided.

We are unable to provide imagery sourced from stock companies due to licensing restrictions.

#### Please contact your representative with your needs.

DO: Contact your representative for any product photo needs for your marketing materials or website. Don't photograph yourself.

DO: Refer to the products with the correct brand and name.

DO: Use hyperlinks to our websites, rather than posting support materials (user manuals, brochures, videos etc) on your own website.

DON'T: Re-create, alter or distort the artwork in any way.

DON'T: Place the Everpure product next to competitor product.

DON'T: Share artwork files with others. If products are used in promotional or instructional videos the same rules must be respected.





Product information must be accurate to the product shown. Product information is available on pentair.com/en-us/watersoftening-filtration or contact your Pentair representative.



DON'T: Place Pentair product next to competitor product

DON'T: Warp or skew

the image



DON'T: Alter the colors



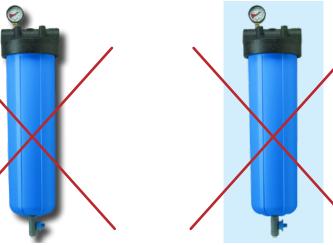
DON'T: Apply excessive drop shadows



DON'T: Print low resolution photography



DON'T: Add a stylizedfilter or image effect



DON'T: Alter the image background



DON'T: Rotate the product at an unnatural angle

# SOCIAL MEDIA

Social media is an effective tool to grow brand awareness about your own business as well as the Pentair Water Solutions brands and solutions.

There are three main routes for receiving or creating content for your own social media channels:

- Share posts from Pentair's own social media pages
- Receive ready-to-go postings from your Pentair marketing representative
- Create your own post that includes and/or mentions a Pentair solution

Please see the following examples for more details. If you have any questions or need more help, don't hesitate to reach out to your Pentair representative.

**Please note:** Pentair is a publicly traded company and is subject to securities and disclosure laws, as well as regulations on how, what and when information about Pentair and any of our companies or brands may be communicated to the pubic. Therefore we ask the following:

DO:share our official posts, but do not use the photos or videos and claim it as your own business content

DO: respect launch dates of new products; do not share info prematurely

DON'T: make comparative claims (eg "smarter/faster/higher performing") about Pentair products vs competitors' in social media postings. There are regulations for companies like Pentair against making competitive claims without the proper substantiation.

DON'T: use the word Pentair or any Pentair product brand name in your social media handle

**Correct: @username\_water\_solution\_products** 

Not correct: @username\_pentair\_water\_solutions\_products





# SOCIAL MEDIA

#### SHARING POSTS FROM PENTAIR SOCIAL MEDIA PAGES

#### Follow and share Pentair posts on your own social media channel

We encourage you to visit and follow Pentair social media channels on Facebook, Instagram and LinkedIn.

You can share our official posts, but please do not use the photos or videos separately in other communications and claim them as your own business content.

#### Pentair Facebook Page example

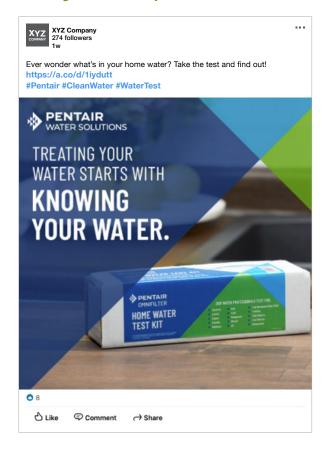


#### POST A READY-TO-USE ASSET FROM PENTAIR

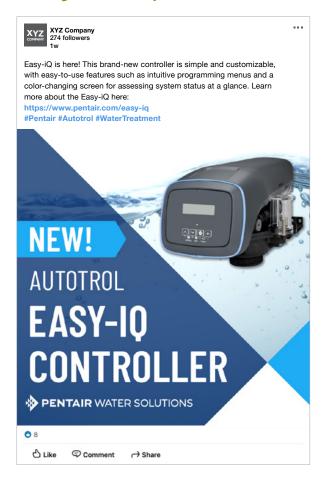
For certain activities (eg new product launch, trade show, campaign) we may provide you with ready-to-use social media assets, either by mail or in a Pentair digital asset portal library (if available in your region).

In these cases, you are welcome to post the asset as-is, or add your company logo and information. However, please do not make any other changes to the visual part of the post.

#### Instagram example



#### Instagram example





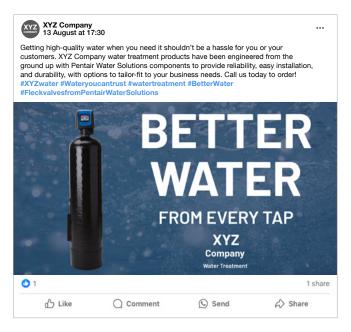
## SOCIAL MEDIA

# CREATING YOUR OWN POSTS

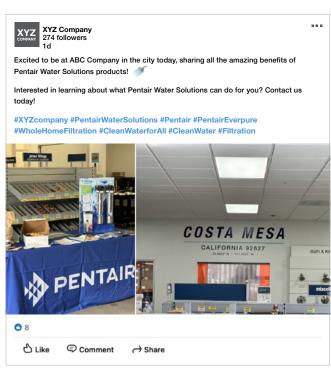
If you have a great story about one of our products or solutions that you have used in your business, please feel free to share it by mentioning Pentair in your post. Be sure to:

- Align the design of your post's visual to your own company's look and feel. You can add the Pentair logo but dont add other Pentair brand elements (eg triangles, colors) in a post that you create.
- Use the full, correct Pentair brand reference in the first mention, eg «Pentair Water Solutions or Fleck from Pentair Water Solutions» After that, you can refer to the brand on its own (eg «Everpure».)
- Tag us, so that we are alerted to your success story (and so that we can share it too!) Use hashtags on platforms that utilize them. Eg #FleckfromPentairWaterSolutions, #Pentair, #water you can trust.

#### Facebook example



#### LinkedIn example



#### LinkedIn example



#### **Incorrect example**



When you create your own posts, don't use Pentair colors or graphic elements, or try to replicate the Pentair brand identity.



All indicated Pentair trademarks and logos are property of Pentair. Third party registered and unregistered trademarks and logos are the property of their respective owners.